

PRESS RELEASE

Zwolle – August 31st 2016

RoodMicrotec to Double Sales with Altec Electronic AG by 2018

RoodMicrotec N.V., the Dutch semiconductor supplier of advanced microchips, is expected to double its sales turnover with Zurich-based electronics distribution company Altec Electronic AG to EUR 1.2 million by 2018, after signing a sales channel agreement for the distribution of its services in the Swiss market.

The new contract has originated from RoodMicrotec's successful support in the last years for Altec's mainly industrial end-user customers. The two firms have seen their business relationship grow steadily in the past four years, especially between 2015 and 2016, when sales turnover in Test and Assembly for ASICs (Application Specific Integrated Circuit) doubled to EUR 600,000. ASICs are chips that are fully customised to handle one specific application exclusively designed for one customer.

RoodMicrotec COO Reinhard Pusch said: "We are very positive about our fast- growing relationship with Altec. Their expertise and high profile customer base has allowed us to expand our activities in Switzerland and we expect further growth through this successful cooperation over the next years".

RoodMicrotec has been a test house for Altec since 2006 and became one of two exclusive suppliers in 2012, when the company consolidated the focus of its activities. In 2015 RoodMicrotec became exclusive supplier for ASIC Test and Assembly; in 2015/16 Altec generated 20 new projects for RoodMicrotec's Test and Assembly business.

Reinhard Pusch concluded: "The growth in Test and Assembly activities is very promising and RoodMicrotec expects to continue to expand this business in the Swiss market. We believe our relationship with Altec will generate new opportunities across our business units, including turnover in the area of Qualification and Failure Analysis".

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About RoodMicrotec

With more than 45 years' experience as an independent value-added service provider in the area of micro and optoelectronics, RoodMicrotec offers Fabless Companies, OEMs and other companies

a one-stop shop proposition. With its *powerful solutions* RoodMicrotec has built up a strong position in Europe.

Our services comply with the industrial and quality requirements of the high reliability/space, automotive, telecommunications, medical, industrial and electronics sectors.

Certified by RoodMicrotec concerns inter alia certification of products to the stringent ISO/TS 16949 standard that applies to suppliers to the automotive industry. The company also has an accredited laboratory for test activities and qualification to the ISO/IEC 17025 standard.

Its value-added services include (eXtended) supply chain management and total manufacturing solutions with partners, failure & technology analysis, qualification & burn-in, test & product engineering, production test (including device programming and end-of-line service), ESD/ESDFOS assessment & training and quality & reliability consulting.

RoodMicrotec has branches in Germany (Dresden, Nördlingen, Stuttgart), United Kingdom (Bath) and the Netherlands (Zwolle).

For more information visit <http://www.roodmicrotec.com>

Further information

Martin Sallenhag CEO; Reinhard Pusch COO; Vic Tee chairman of the Supervisory Board; Philip Nijenhuis member of Supervisory Board; Douwe de Boer interim CFO.

Telephone: +31 38 4215216

Postal address:

RoodMicrotec N.V., PO Box 1042, 8001 BA Zwolle

Email: investor-relations@roodmicrotec.com Web: www.roodmicrotec.com

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