

## PRESS RELEASE

Zwolle, 7 January 2016

### RoodMicrotec – 3% sales growth in 2015

#### Preliminary sales figures 2015

RoodMicrotec N.V.'s preliminary sales in 2015 were EUR 10.3 million (2014: EUR 10.0 million), a 3% increase compared to 2014.

In the second half of 2015 we realised sales of EUR 5.3 million, which is an increase of 9% compared to the first half of 2015 (EUR 4.9 million).

The new major long-term orders in the automotive and industrial market, which were concluded in 2015, will contribute to further expected growth for 2016 and beyond.

#### Business units

#### Preliminary semi-annual sales in 2015

(x EUR 1,000)	H2 2015	H1 2015	Change
Test	1,946	1,730	+12%
Supply Chain Management	1,150	1,198	-4%
Failure & Technology Analysis	809	846	-4%
Test Engineering	266	171	+56%
Qualification & Reliability Investigation	1,167	967	+21%
<b>TOTAL</b>	<b>5,338</b>	<b>4,912</b>	<b>+9%</b>

In the second half of 2015, sales increased markedly compared to the average for the first half of this year.

The increase in the Business unit (BU) Test Engineering and the BU Qualification & Reliability Investigation was mainly driven by significant new orders in the second half of 2015 from the automotive industry. These orders will have a long-term effect in recurring business over the next few years.

The sales increase of the BU Test was mainly the result of growing market demand from existing customers in the second half of 2015. The BU Supply Chain Management and BU Failure & Technology Analysis were quite stable over the year.

## Preliminary sales FY 2015 compared to FY 2014

(x EUR 1,000)	2015	2014	Change
Test	3,676	3,503	+5%
Supply Chain Management	2,348	2,850	-18%
Failure & Technology Analysis	1,655	1,517	+9%
Test Engineering	437	516	-15%
Qualification & Reliability Investigation	2,134	1,585	+35%
<b>TOTAL</b>	<b>10,250</b>	<b>9,971</b>	<b>+3%</b>

The considerable growth in the BU Qualification & Reliability Investigation from 2014 to 2015 was the result of an increase of qualification orders from automotive (AEC Q100), industrial and space customers. The continuous growth over the year in the BU Failure & Technology Analysis was due to the fact that RoodMicrotec has strengthened its reputation in the market and also offers new services. Sales in the BU Test increased as a result of a growing market in existing products.

The dropdown in sales of the BU Supply Chain Management in 2015 was related to a temporary market driven slowdown of our main customer. This is expected to recover in 2016. In addition to this, sales in this BU are expected to increase in 2016 as a result of the new projects started at the end of 2015. The BU Test Engineering invested effort in the internal development of tools and procedures to prepare the BU Test for the increasing demand in the future.

The order value increased in the beginning of 2016 by more than 30% compared to early 2015. The quote portfolio remains at a high level and a major part of the offers is converted into orders (hitrate). In 2015, the book-to-bill ratio was above 1.0 in all quarters, and the average for the full year improved to 1.2 (2014: 1.1).

*'RoodMicrotec has made important steps forward in 2015 in the direction of having more stable recurring business. We have worked hard and successfully secured major long-term orders in 2015 from the automotive and industrial market. The company is fully committed turning the acquired orders into a success and to achieve and stimulate the expected sales',* said Vic Tee, chairman of the Supervisory Board.

### Outlook

Given the increased order value and other positive signals for 2016, we expect marked growth for 2016. As usual, we anticipate that sales in the second half of 2016 will be higher than in the first half of the year.

We raise our long-term objective to a marked annual growth rate at an average growth of the semiconductor market of 6% and of improving the operating result and the net result.

### Financial agenda 2016

10 March 2016	Publication annual figures 2015
10 March 2016	Conference call for press and analysts
14 April 2016	Publication annual report 2015
12 May 2016	Publication trading update
26 May 2016	Annual general meeting of shareholders
7 July 2016	Publication sales figures first half 2016
25 August 2016	Publication interim report 2016
25 August 2016	Conference call for press and analysts
15 November 2016	Publication trading update

### Audit

The financial data has not been audited.

### Forward-looking statements

This press release contains a number of forward-looking statements. These statements are based on current expectations, estimates and prognoses of the board of management and on the information currently available to the company. The statements are subject to certain risks and uncertainties which are hard to evaluate, such as the general economic conditions, interest rates, exchange rates and amendments to statutory laws and regulations. The board of management of **RoodMicrotec** cannot guarantee that its expectations will materialise. Furthermore, **RoodMicrotec** does not accept any obligation to update the statements made in this press release.

### About **RoodMicrotec**

With more than 45 years' experience as an independent value-added service provider in the area of micro and optoelectronics, **RoodMicrotec** offers Fabless Companies, OEMs and other companies a one-stop shop proposition. With its *powerful solutions* **RoodMicrotec** has built up a strong position in Europe.

Our services comply with the industrial and quality requirements of the high reliability/space, automotive, telecommunications, medical, IT and electronics sectors.

*Certified by **RoodMicrotec*** concerns inter alia certification of products to the stringent ISO/TS 16949 standard that applies to suppliers to the automotive industry. The company also has an accredited laboratory for test activities and calibration to the ISO/IEC 17025 standard.

Its value-added services include failure & technology analysis, qualification & burn-in, test & product engineering, production test (including device programming and end-of-line service), ESD/ESDFOS assessment & training, quality & reliability consulting, supply chain management and total manufacturing solutions with partners.

**RoodMicrotec** has branches in Germany (Dresden, Nördlingen, Stuttgart), United Kingdom (Bath) and the Netherlands (Zwolle).

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