



RoodMicrotec offers semiconductor supply and quality services. We provide full-turnkey ASIC services including design, project management, wafer fab, wafer test, assembly, final test, qualification, logistics and failure analysis. RoodMicrotec offers customers to choose each service individually. All our services comply with the industrial and quality requirements of the high reliability, aerospace, automotive, medical and industrial sectors.

## **WE ARE LOOKING FOR A BUSINESS DEVELOPMENT MANAGER FOR OUR LOCATION IN STUTTGART-WEILIMDORF**

### **Tasks:**

- Development of existing business areas as well as opening up new business areas (strategic corporate planning)
  - Research on the current market situation and trends
  - Analysis of market developments and changes in customer needs
  - Development of strategies to open up new markets or to win new customers
  - Development of business and financial plans, optimization of business processes, implementation of profitability analyses of new business models
- Establishing new contacts with cooperation partners or maintaining existing cooperations and business relationships

### **Requirements:**

- Commercial specialist with more than 10 years of experience in microelectronics, e. g. sales, marketing, product management, etc.
- Good market knowledge and a strong network in various segments of the microelectronics supply chain; from design to manufacturing, testing and delivery
- Very high level of written and spoken German and a very good knowledge of English
- Confident manner, assertiveness and good negotiating skills
- Social skills characterized by a high level of team integration

### **We offer:**

Very short decision-making processes, room for your personal and professional development as well as a large scope for creativity in an innovative and expanding company.

[Are you interested in this position? Perhaps you do not correspond a 100 % to the profile described, but you feel addressed by this complex task?](#)

Then please send your application to:

RoodMicrotec GmbH, Human Resources, Oettinger Straße 6, 86720 Nördlingen  
or by e-mail: [bewerbung@roodmicrotec.com](mailto:bewerbung@roodmicrotec.com)

